

**Are your collection decisions costing your company money and the valuable time you need to grow your business to the next level?**

Dear Bob,

Did you know that a collection agency may be charging you an extra 25-35% to hire a law firm to complete the entire collection process? *A collection agency can't file a lawsuit or pursue litigation if the need arises.*

But no matter how big your company is, you can stop worrying about the time and costs involved in liquidating your unpaid account-receivables. At XYZ Company, our mission is to provide our clients with the highest returns, a competitive rate and unparalleled customer service.

**Let us handle the entire collection process for you from pre-suit preparation all the way to post-judgment.**

Unlike a collection agency, we are a collection law firm. This means we can help you collect your unpaid account-receivables via a voluntary payment arrangement. Or we can use involuntary means such as wage, bank and tax garnishments, execution of property, lawsuits and much more.

*Plus, we work on a contingency basis so if we don't get your money, you don't pay us a fee!*

**You will get the personal attention you deserve.**

Are you currently receiving monthly reports and being informed as things develop on your cases? With XYZ Company, you will *always* know the status of your unpaid accounts. Plus, you will enjoy easy access to a full legal-support staff, a Skip Trace Call Center staffed during extended hours, and an investigative team for challenging recoveries.

**You will have experienced attorneys working to get you the highest liquidation rate possible on your outstanding receivables.**

At XYZ Company, we pride ourselves on our ethical conduct and:

- Fully comply with all federal and state collection and privacy laws.
- Have a very consistent track record handling collection issues (ranging from a few files to large portfolios with thousands of accounts and millions of dollars in unpaid receivables).

“After dealing with several collections agencies and law firms to handle our account receivables unsuccessfully, we turned to the experts at XYZ Company. They not only got us our money but saved us over \$10,000.00 in collection agency fees.”

Lucy Brown, Widgets Inc.

“XYZ Company collected our unpaid account -receivables in record time at a great liquidation rate. If you want results fast, they are the only collections law firm to contact.”

B. Sacks, DLF Inc.

“Your attorney is highly involved with The Michigan Creditors Bar Association and knows the latest updates in collection law. If you want to work with an experienced expert who gets results, I can highly recommend Mr. Doe at XYZ Company.”

Judge G. Randolph, Michigan State Bar Association

Over please...

- Use state-of-the-art collection software and the latest industry databases to track down the people who owe you money (and hold them responsible for every penny owed).
- Actively participate as members of key, legal associations including: Commercial Law League of America, National Association of Retail Collection Attorneys, Debt Buyers Association, American Bar Association, The American Collectors Association and The Michigan Creditors Bar Association (John Doe, Esq. is the vice president).

**Best of all, we will collect your money while dedicating ourselves to maintaining your company's hard-earned reputation.**

How do you know you are experiencing the best collection efforts and maximizing your returns if you're not using XYZ Company? You have nothing to lose. And isn't it about time you got your money back?

Sincerely,

Sample Name, Esq.  
Partner and Co-owner

P.S. Do you want individual attention and a higher liquidation rate on your account receivables than you are currently experiencing? Please call us now for a free, personal phone consultation at (248) 750-0500 or visit [www.XYZCompany.com](http://www.XYZCompany.com). **And remember, we work on a contingency basis – If we don't get your money, we don't collect a fee!**

"I no longer worry about my unpaid account-receivables and can focus on more important aspects of my business. Thanks to XYZ Company, my company is experiencing a higher success rate than ever before."

S. Smith, Company D

"When I had a last-minute collection issue, I called and was connected to an experienced attorney right away. Jeff gave me the information I needed over the phone, and I was able to solve the problem immediately."

Janet Brown, Satisfied  
Customer